



**Maglio Companies is a value added produce wholesaler based in Glendale (Milwaukee), Wisconsin, with a national presence through multiple locations and strategic partnerships. We operate in a business-to-business environment, serving wholesalers, retailers and foodservice distributors.**

Do you have a passion for produce like no one else? Do you thrive on finding product at the best quality and best price to meet customer needs? Does building relationships with growers and managing those relationships excite you? Maglio Companies has the perfect opportunity for you to join us as our Director of Grower Relationships and Procurement.

To be successful in this position you would need to be able to do the following:

- Find and cultivate growers and other vendors, wherever located, that meet our quality, financial, food safety and social accountability standards, that align with our strategic goals and provide specific commodities in demand by our current customer base.
- Procure product on a market or a contract basis, enter purchase orders, verify quality at all steps along the supply chain, maintain adequate inventory to fulfill customer demands while minimizing shrink. Communicate appropriate expectations to all parties, internal and external.
- Work with sales teams in all locations to establish increased penetration with Target Customers (existing or new), process sales orders and support all sales functions. Monitor margin and adjust as necessary to achieve business goals.
- Track grower performance against key metrics and report same to team so we can fully support those who best align with our strategy and goals.
- Manager and mentor other members of the procurement team

Our ideal candidate would have the following experience:

- Knowledge and relationships in the produce industry
- Bachelor's degree in purchasing, production/operations management
- A minimum of 5 years of produce purchasing experience
- CPM, CPSM, or CSM certification

If you feel like you have what it takes to do this job and are serious about the opportunity to join our team, please follow the Culture Index link below to take a quick survey that is the start of our interview process.

<https://www.cindexinc.com/c/4A7693>